



EXCESS INSURANCE ORGANIZATION

Board of Directors 2018 Annual Meeting

MEETING SUMMARY

Waldorf Astoria
2100 Frostwood Drive
Park City, Utah 84098

Monday, October 15, 2018
9:00 a.m.
Third Meeting – 2018

Members Present

Michael Fleming, CSAC EIA
Scott Schimke, GSRMA
Lance Sposito, Santa Clara County
Lorin Barker, Kirton McConkie
Darrell Pyle, City of Hanford
Gina Dean, CSAC EIA
Steve Underwood, EIA General Counsel (via phone)

Members Absent

None

Appointment of Officers

The Board re-appointed Michael Fleming, President; Scott Schimke, Vice President; Darrel Pyle, Treasurer; and Lorin Barker, Secretary.

Financial Matters

- The Board reviewed and approved the **Statement of Actuarial Opinion** and **Actuarial Opinion Summary** for the year ended June 30, 2018, both of which have been filed with the Utah Department of Insurance (DOI).
- The Board reviewed unaudited **financial statements** as of June 30, 2018. It was noted that surplus has increased from \$8.99M to \$13.66M.
- Bill Dennehy, with Chandler Asset Management, presented the **Investment Portfolio Update**. For the past 12 months, as of September 30, 2018, the **liquidity portfolio** earned 1.47%; the **core fixed** earned (.60%); and the **equity portfolio** earned 11.85%. On an overall basis, the EIO portfolios earned a **total rate of return** of 3.64% for the past 12 months. The Board will monitor the exposure to equity investments on a quarterly basis.
- The Board reviewed and reaffirmed the **Investment Guidelines** with no changes.

General Business

- Staff summarized the EIA Board of Directors' action to move forward with the concept of **National Expansion**. It was noted that the **CUB agreement** will need to be approved by the Utah DOI before the March 1, 2019 EIA Board meeting.
- The Board reviewed the **June 30, 2018 Claim Summary Report**.
- The Board reviewed the EIO's strategic plan including the **4 priority strategic goals**.